

## Vivago Oy starts the year with a new distributor partner in France

## Vivago Oy and SARL Sensia begin co-operation in France

Vivago Oy, a Finnish healthcare technology company strengthens its presence in Europe by signing a new distribution agreement with the French SARL Sensia, headquartered in Le Mans, France.

Vivago has been operating in France for several years and already has a strong position in the market with an established customer base. With the new co-operation, Vivago wants to further strengthen its position in the market and offer the opportunities brought by smart technology to an even wider market.

"We are very enthusiastic about the partnership with Sensia. This co-operation is an important step in Vivago's future for expanding our market in France and in building our customer base. Co-operation with Sensia enables a more comprehensive service offering to our customers in France, enabling the safety and better care of the elderly" says Niina Vilkas, Vivago's CEO.

"At Sensia we are looking forward to working with Vivago's customers in France, both supporting them and increasing the value of their investments in the Vivago system. Vivago is incredibly powerful, and it's a privilege to be the official provider of this technology in France" Director Mark Holland from SARL Sensia comments on the future.

## Vivago's unique care and wellbeing solutions ensure safety for tens of thousands of individuals daily

Automatic alarms and real-time wellbeing monitoring provided by the Vivago solution are unique in the European market and will provide the much-needed tool for the elderly to feel safe and for the healthcare professionals to provide better and personalised care.

Vivago has strongly developed its operations over the last years. Building the company's quality system and business management processes, as well as revamping the company's core business, have created new opportunities for Vivago both in its domestic and export markets. Vivago Vista software, the core of Vivago solution, is medical device approved and can be used as an aid in diagnostics and in monitoring the effectiveness of care. Expanding partner networks in European countries enables Vivago to grow into an internationally renowned health monitoring company.

Additional information:
Niina Vilkas
CEO, Vivago Oy
Tel. +358 40 731 4494
niina.vilkas@vivago.com

Mark Holland
Director, SARL Sensia
Tel. +33 2 22 44 44 97
e-mail mark.holland@sensia.fr





**Vivago®** develops smart solutions for preventive care monitoring and analysing user's health status and wellbeing information. Innovative solutions serve the whole care chain from home care and assisted living to rehabilitation centres and hospitals. Vivago solutions increase the feeling of safety with automatic alarms and by providing wide range of health status information to support daily care and to follow-up the effectiveness of care. As a pioneer in health care technology, Vivago already ensures safety for tens of thousands of individuals in Europe. <a href="www.vivago.com">www.vivago.com</a>

**SARL Sensia** is known in France for its advanced cooking safety product SécuriPlaque under the name Unicook. Sensia products have the common goal of proactively protecting people without taking away their independence. Today, it's possible to live safely and independently for far longer thanks to modern technology. Sensia's mission is to bring that technology to people, to empower them and give them the quality of life that we all deserve. <a href="www.sensia.fr">www.sensia.fr</a>